



News Release/For Immediate Release

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## **Connect Financial Software Solutions and Northrop Grumman Federal Credit Union Partner for Online Banking Solution**

*Credit union signs a multi-year agreement for Internet Banking, Mobile Banking, Online  
Financial Management and more.*

SALT LAKE CITY, UTAH – *June 8, 2011* - Connect Financial Software Solutions today announced a multi-year agreement with Northrop Grumman Federal Credit Union. With more than 49,000 members and \$880 million in assets, Northrop Grumman FCU selected Connect for its consumer suite of Internet Banking, and significant customization services. Connect's online banking solution will be tailored to fit the Credit Union's specific member and operating needs including adding significant third party integration customized features, and mobile applications.

Rob Harloe, VP of Technology of Northrop Grumman FCU said "We have very technology savvy members, who expect the ability to perform a number of functions online that simply are not available with the many providers we considered. Connect was able to develop the capabilities we required, while also providing a superior base platform to work with. The Connect solution also offers a better level of integration to our host system, which will help us reduce time and resource commitments in managing our online channel".

According to Grant Parry, President of Connect, “Northrop Grumman was looking for a technology partner that would allow them to offer a robust and feature-rich set of online solutions to their membership, enabling them to perform a number of activities within the Online Channel that would typically require a visit to a branch. These capabilities, as well as several other advanced enhancements over the coming months will provide seamless back office integration, -advanced marketing tools, and extensive member self-service options”.

### ***About Connect Online Banking***

Connect Financial Software Solutions, LLC was formed to aid in the development, operations, and management of software solutions for credit unions. With a customer-centric philosophy and cooperative spirit, Connect’s goal is to continuously provide credit unions with superior technology and at a reasonable price.

Connect’s primary product is a leading-edge Online Banking solution. Available as a hosted or in-house solution, Connect Online Banking offers extensive host integration and back office workflow automation, plus a variety of value-added features. Using Connect, members can open accounts online, receive account alerts, view promotions, utilize mobile online banking, pay bills, and access financial transactions directly from a Personal Financial Manager, such as, Quicken<sup>®</sup>, or Quickbooks<sup>®</sup>, as well as an optional Online Financial Management Application.

*For more information, contact Joe Long at (303) 622-6999 or email [joe.long@connectfss.com](mailto:joe.long@connectfss.com). You may also learn more about Connect Financial Software Solutions, LLC by visiting [www.connectfss.com](http://www.connectfss.com).*

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### ***About Northrop Grumman Federal Credit Union***

Northrop Grumman is a member-owned, not-for-profit financial cooperative. The Credit Union was formed in 1946, and serves over 49,000 members with 35 locations in several states across the United States and over \$880 million in assets. Additional information can be found at the credit union’s website at [www.ngfcu.us](http://www.ngfcu.us).